



Mark Scheme (Provisional)

Summer 2021

Pearson Edexcel International Advanced Subsidiary

In Accounting (WAC11/01)

Paper 01 The Accounting System and Costing

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### **General Marking Guidance**

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded.
   Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.

## **Mark Scheme** WAC11 June 2021

1(a)(i) AO1: (1):AO2(4)

AO1: One mark for identifying bank as credit entry A02: Four marks for posting correct journal entries

### Journal

| Date            | Details            | Dr      | Cr      |
|-----------------|--------------------|---------|---------|
|                 |                    | £       | £       |
| 26 January 2021 | Robin Gems         | 3 150   | AO2 (1) |
|                 | Bank AO1 (1)       | AO2 (1) | 3 150   |
|                 |                    |         |         |
| 6 March 2021    | Security equipment | 6 000   | AO2 (1) |
|                 | Hove Security      | AO2 (1) | 6 000   |
|                 |                    |         |         |

Mark awarded for account name and correct value except for bank. Here, mark awarded for account name and another mark for the correct value.

(5)

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(ii)

AO1:(4)AO2(5):AO3(3)

AO1: Four marks for transferring balances or calculating profit

A02: Five marks for calculating and inserting entries

AO3: Three marks for two stage calculations and inserting entries

### George

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 April 2021

|                                | £                 |            | £                                |
|--------------------------------|-------------------|------------|----------------------------------|
| Revenue (sales)                |                   | 2          | 50 000                           |
| Less                           |                   |            |                                  |
| Opening inventory              | 97 000            |            |                                  |
| Purchases                      | 120 000           |            |                                  |
| Purchase returns               | <u>(8 500</u> )   |            |                                  |
|                                | 208 500           |            |                                  |
| Less Closing inventory         | ( <u>87 500</u> ) | )          |                                  |
| Cost of sales                  |                   | ( <u>1</u> | <u>21 000)</u> AO3 <b>(1)</b> +w |
| Gross profit                   |                   | 1          | 29 000 AO2 (1of) +w              |
| Less                           |                   |            |                                  |
| Wages 51 400 + 600             | 52 000            | AO2 (1)    |                                  |
| Cleaning expenses              | 7 100             | AO1 (1)    |                                  |
| Rates 15 800 – 2 100           | 13 700            | AO2 (1)    |                                  |
| Electricity and water charges  |                   |            |                                  |
| 11 750 + 550 - 900             | 11 400            | AO3 (1)    |                                  |
| Credit card commission         | 3 500             | AO1 (1)    |                                  |
| Security equipment maintenance | 4 750             | AO1 (1)    |                                  |
| Depreciation-                  |                   |            |                                  |
| Leasehold premises             | 4 000             | AO2 (1)    |                                  |
| Security equipment             | 5 800             | AO3 (1)    |                                  |
| Fixtures and fittings          | <u>4 500</u>      | AO2 (1)    |                                  |
|                                |                   | ( <u>:</u> | <u>106 750</u> )                 |
| Profit for the year            |                   |            | <u>22 250 AO1 (1of)</u> + w      |
|                                |                   |            | (12)                             |

(iii)

AO1:(3)AO2(11):AO3(1)

**AO1:** Three marks for totalling sub section or transferring balance

A02: Eleven marks for calculating and inserting balance in correct section

AO3: One mark for correctly calculating security equipment balance

Statement of Financial Position at 30 April 2021

### Non-current assets

|                       | Cost Accumulated Carrying |                    |              |            |
|-----------------------|---------------------------|--------------------|--------------|------------|
|                       | d                         | epreciation        | value        |            |
|                       | £                         | £                  | £            |            |
| Leasehold premises    | 60 000                    | (46 000)           | 14 000       | AO2 (1of)  |
| Security equipment    | 35 000                    | (11 800)           | 23 200       | AO3 (1)    |
| Fixtures and fittings | <u>45 000</u>             | ( <u>43 500</u> )  | <u>1 500</u> | _AO2 (1of) |
|                       | <u>140 000</u>            | ( <u>101 300</u> ) | 38 700       | AO1 (1of)  |

### **Current assets**

| Inventory                               | 87 500 AO2 <b>(1)</b>     |
|---|---------------------------|
| Trade receivables                       | 10 700 AO1 (1)            |
| Other receivables 2 100 AO2 (1) +900 AO | <mark>O2 (1)</mark> 3 000 |
| Cash and bank 9 100 - 3 150             | <u>5 950 AO2 (1)</u>      |
|   | <u>107 150</u>            |

## Total Assets AO1 (1) 107 150 145 850

| Capital             | 100 000          |
|---------------------|------------------|
| Profit for the year | <u>22 250</u> of |
|                     | 122 250          |
| Drawings            | (15,000)         |

107 250 AO2 (1of)

### Current liabilities

Trade payables

 $34\ 600\ -\ 3\ 150\ AO2\ (1)\ +6\ 000\ AO2\ (1)$   $37\ 450$  Other payables  $600\_AO2\ (1)\ +\ 550\ AO2\ (1)$   $1\ 150$ 

Total Capital and Liabilities <u>38 600</u> 145 850

(15)

(b)

AO1:(1)

AO1: Two marks for identifying cost type

Premises costs - Fixed costs AO1 (1)

Other costs -Semi-variable costs AO1 (1)

(2)

(c)

AO1:(2) AO2:(3)

AO1: Two marks for posting premises costs and calculating profit

A02: Three marks for calculating revenue and other costs

Forecast Statement of Profit or Loss and Other Comprehensive Income for the

year ended 30 April 2022

Revenue 300 000 AO2 (1) Cost of sales (180 000) AO2 **(1)** 

Gross profit 120 000 of

(50 000) AO1 (1) Premises costs All other costs (45 000) AO2 **(1)** 

Profit for the year 25 000 AO1 (1of) +w

**(5)** 

(d)

AO1:(1)

AO1: Four marks for explaining differences

| Ethics                                     | Social Accounting                     |
|--|---------------------------------------|
| Considers the <b>rights and wrongs</b> of  | Considering wider factors in decision |
| actions. e.g honest and integrity          | making. e.g non-financial             |
| Moral aspects of actions taken e.g         | Considers <b>community</b> ,          |
| fraud and corruption                       | environment, effect on employees.     |
| The business or trade association may      | No code of social accounting.         |
| have a <b>code of ethics</b> .             |                                       |
| Ensure long term <b>sustainability</b> for | Environmental benefits to the         |
| business and society                       | benefit of society                    |
|  |                                       |

AO1 (1) x 2 Ethics

AO1 (1) x 2 Social accounting

**(4)** 

### (e) AO1 (1), AO2 (1), AO3 (5), AO4 (5)

Positive points in favour of making decisions solely on basis of profit made Profit is the main driver to reward entrepreneurship.

Businesses must make sufficient profit to pay costs and replace non-current assets.

Maximising profit may lead to efficient control of costs.

Profit ensures that the business is a going concern.

Negative points against making decisions solely on basis of profit made

Wider factors such as the businesses impact on the workers, community and environment should be made.

Consideration of these factors may lead to a more motivated workforce which may increase profits.

Ethical issues should also be considered at all times e.g selling dangerous goods.

Need to gain a good reputation which adds to brand value.

Some organisations are non-profit making e.g clubs and societies.

### Accept any other valid points

### Decision

Candidates may conclude that decision making solely on the basis of profit is acceptable. Candidates should support that decision with an appropriate rationale.

| Level   | Mark    | Descriptor   |
|---------|---------|--|
|         | 0       | A completely incorrect response.   |
| Level 1 | 1-3     | Isolated elements of knowledge and understanding recall based. Weak or no relevant application to the scenario set. Generic assertions may be present.   |
| Level 2 | 4 - 6   | Elements of knowledge and understanding, which are applied to the scenario. Chains of reasoning are present, but may be incomplete or invalid. A generic or superficial assessment is present.   |
| Level 3 | 7 - 9   | Accurate and thorough understanding, supported throughout by relevant application to the scenario.  Some analytical perspectives are present, with developed chains of reasoning, showing causes and/or effects.  An attempt at an assessment is presented, using financial and non-financial information, in an appropriate format and communicates reasoned explanations |
| Level 4 | 10 - 12 | Accurate and thorough knowledge and understanding, supported throughout by relevant and effective application to the scenario. A coherent and logical chain of reasoning, showing causes and effects.  Assessment is balanced, wide ranging and well contextualised using financial and non-financial information and makes informed recommendations and decisions.        |

|    |             | (12) |
|----|-------------|------|
| Q1 | Total marks | 55   |

2(a)

AO1: (2):AO2(18):AO3(3)

AO1: Two marks for wages and total cost entries

A02: Eighteen marks for calculating and inserting apportionments

AO3: Three marks for management and supervision costs

### Worlebury Stores Total Costs

|                            | Food              | Clothing          | Administration      |
|----------------------------|-------------------|-------------------|---------------------|
|                            | £                 | £                 | £                   |
| Wages                      | 91 650            | 33 550            | 47 800 <b>(1)</b>   |
| Advertising                | 18 750 <b>(1)</b> | 6 250 <b>(1)</b>  | -                   |
| Management and supervision | 40 000 <b>(1)</b> | 15 000 <b>(1)</b> | 15 000 <b>(1)</b>   |
| Rent of premises           | 24 000 <b>(1)</b> | 11 200 <b>(1)</b> | 4 800(1)            |
| Electricity                | 7 000(1)          | 1 000(1)          | 4 000(1)            |
| Staff canteen costs        | 4 000(1)          | 1 500 <b>(1)</b>  | 1 500 <b>(1)</b>    |
| Depreciation-              |                   |                   |                     |
| Food freezers              | 12 000 <b>(1)</b> | -                 | -                   |
| Computers                  | 2 000(1)          | 2 000(1)          | 16 000 <b>(1)</b>   |
| Fixtures and fittings      | 600 <b>(1)</b>    | 1 500 <b>(1)</b>  | 900(1)              |
|                            |                   |                   |                     |
| Total costs                | 200 000           | 72 000            | 90 000 <b>(1of)</b> |
|                            |                   | _                 |                     |

2 x AO1 for ALL three wages entries and the total cost entry.

18 x AO2 each calculation and entry

3 x AO3 for each calculation and entry under management and supervision Note where there is a dash no mark awarded.

(23)

(b)

## AO2(2)

### A02: Two marks for re-apportionment and calculating total cost

|                                       | Food    | Clothing                    | Administration |
|---------------------------------------|---------|-----------------------------|----------------|
|                                       | £       | £                           | £              |
| Total cost                            | 200 000 | 72 000                      | 90 000         |
| Re-apportionment                      | 67 500  | 22 500<br>AO2 (1of)<br>Both | (90 000)       |
| Total cost after re-<br>apportionment | 267 500 | 94 500<br>AO2 (1of)<br>Both | -              |

**(2)** 

(c)

AO1:(5)AO2(3)

AO1: Five marks for transferring balances and use of profit in calculation AO2: Three marks for calculating the profit for the year and percentages

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 April 2021

|                     | Food      | Clothing  |                |
|---------------------|-----------|-----------|----------------|
|                     | £         | £         |                |
| Revenue             | 900 000   | 300 000   | AO1(1) Both    |
| Cost of sales       | (600 000) | (150 000) | AO1(1) Both    |
| Gross profit        | 300 000   | 150 000   |                |
| Overhead cost       | (267 500) | (94 500)  | AO1 (1of) Both |
| Profit for the year | 32 500    | 55 500    | AO2 (1of) Both |

Candidates may present data in any format

Net profit for the year as a percentage of revenue.

Food Department

$$£32500 \text{ AO1 (1of)}$$
 x 100 = 3.6% AO2 (1of) £900 000

Clothing Department

$$\underline{£55500}$$
 AO1 (1of)  $\times 100 = 18.5\%$  AO2 (1of)  $£300000$ 

(8)

(d)

AO3(2)

AO3: Two marks for interpreting information

### The own figure rule applies to reasons stated

- Greater mark-up on clothing which is 100% and food 33%
- Food is a repeat purchase every day/week with a retailer gaining a small mark-up regularly. Clothing is purchased less often with the retailer gaining a greater profit occasionally.
- Food is perishable and therefore has to be priced to sell quickly.
- The clothing offering may be particularly attractive to customers.
- Clothing department is more efficient.

### Accept any other valid points

AO3 (1) x 2 points

(2)

(e) AO1:(8)

## AO1: One mark identifying and the type of expenditure and explaining the reasons.

- (1) Capital expenditure- AO1 (1) This increases the value of the non-current assets and will provide benefit for many years. AO1 (1)
- (2) Revenue expenditure AO1 (1) Redecoration will be needed to be carried out regularly and does not provide benefit for many years and enhance the value of the building. AO1 (1)
- (3) Revenue expenditure AO1 (1) Advertising signage will change regularly and not provide long term benefit. AO1 (1)
- (4) Capital expenditure- AO1 (1) New freezers will be a non-current asset and provide benefits for many years. AO1 (1)

### Accept any other valid reasons

(8)

### (f) AO1 (1), AO2 (1), AO3 (5), AO4 (5)

Positive points in favour of preparing departmental accounts using apportionment of costs.

It is a reasonable estimate of how costs relate to departments.

It enables the profit for each department to be calculated.

Decisions can be made supported by information.

Quickly shows the contribution that each department makes to the profitability of the business.

Negative points of preparing departmental accounts using apportionment of costs.

It is only an estimate of costs.

Cost 'drivers' may not allocate a cost accurately/or be difficult to establish.

Decisions may be made on incorrect information.

Complementary departments may be affected by decisions about other departments.

### Accept any other valid points

### Decision

Candidates may conclude that it is valuable to prepare departmental accounts using apportionment. Candidates should support that decision with an appropriate rationale.

| Level   | Mark    | Descriptor   |
|---------|---------|--|
|         | 0       | A completely incorrect response.   |
| Level 1 | 1-3     | Isolated elements of knowledge and understanding recall based. Weak or no relevant application to the scenario set. Generic assertions may be present.   |
| Level 2 | 4 - 6   | Elements of knowledge and understanding, which are applied to the scenario. Chains of reasoning are present, but may be incomplete or invalid. A generic or superficial assessment is present.   |
| Level 3 | 7 - 9   | Accurate and thorough understanding, supported throughout by relevant application to the scenario.  Some analytical perspectives are present, with developed chains of reasoning, showing causes and/or effects.  An attempt at an assessment is presented, using financial and non-financial information, in an appropriate format and communicates reasoned explanations |
| Level 4 | 10 - 12 | Accurate and thorough knowledge and understanding, supported throughout by relevant and effective application to the scenario. A coherent and logical chain of reasoning, showing causes and effects.  Assessment is balanced, wide ranging and well contextualised using financial and non-financial information and makes informed recommendations and decisions.        |

(12)

| Q2 | Total marks | 55 |
|----|-------------|----|

3(a)

AO1:(2)AO2(3)

AO1: Two marks for opening balance and discount AO2: Three marks for calculating and posting entry

Bodger and Co Account

| boager and contessant |             |             |       |                  |             |  |
|-----------------------|-------------|-------------|-------|------------------|-------------|--|
| Date                  | Details     | £           | Date  | Details          | £           |  |
| 2021                  |             |             | 2021  |                  |             |  |
| March                 |             |             | March |                  |             |  |
| 1                     | Balance b/d | 500 AO1 (1) | 11    | Sales returns    | 45 AO2(1)   |  |
| 5                     | Sales       | 360 AO2 (1) | 14    | Bank             | 485 AO2 (1) |  |
|                       |             |             |       | Discount allowed | 15          |  |
|                       |             |             | 15    | Balance c/d      | 315 AO1 (1) |  |
|                       |             | <u>860</u>  |       |                  | <u>860</u>  |  |
| 16                    | Balance b/d | 315         |       |                  |             |  |

(5)

(b)

AO1:(1)AO2(3)

AO1: One mark for the corrected balance
AO2: Three marks for adjusted cash discount

### Corrected balance

|  | £         |
|--|-----------|
| Balance as part (a)  | 315 Dr of |
| Adjustment for trade discount(80 - 10) $AO2(1)$ -(40 - 5) $AO2(1)$ | (35)      |
| Adjustment for cash discount (25 – 15)                             | (10) AO2  |
|  | (1)       |
| Revised balance  | 270 AO1   |
|  | (1of)     |

Alternative adjustment for trade discount

$$(80 - 40) \text{ AO2 (1)} - (10 - 5) \text{ AO2 (1)} = (35)$$

**(4)** 

(c)

AO1:(2)

AO1: Two marks for explaining the difference

Trade receivables ledger contains **all of the individual accounts** of the debtors. **AO1 (1)** 

Trade receivables ledger control account also known as **totals account** providing a total check on the individual accounts within the trade receivables ledger. AO1 (1)

(2)

(d)(i)

AO1:(2)AO2(4):AO3(3)

AO1: Two marks for balance b/d

A02: Four marks for correct entries in account

AO3: Three marks for adjusting entries and correct posting

### Trade Receivables Control Account

| Date  | Details          | £                    | Date  | Details          | £            |
|-------|------------------|----------------------|-------|------------------|--------------|
| 2021  |                  |                      | 2021  |                  |              |
| April |                  |                      | April |                  |              |
| 1     | Balance b/d      | 2 000                | 1     | Balance b/d      | 45           |
| 30    | Sales 3 950+500  | 4 450 AO3            | 30    | Bank 2 700 - 300 | 2 400 AO3    |
|       |                  | (1)                  |       |                  | (1)          |
|       | Contra           | 45 AO2               |       | Returns In       | 170 AO3      |
|       |                  | (1)                  |       | 220 - 50         | (1)          |
|       | Interest charged | 30 AO2               |       | Discount allowed | 90 AO2       |
|       |                  | (1)                  |       |                  | (1)          |
|       |                  |                      |       | Irrecoverable    | 320 AO2      |
|       |                  |                      |       | debt             | (1)          |
|       |                  |                      |       | Balance c/d      | 3 500        |
| May   |                  | <u>6 525</u>         |       |                  | <u>6 525</u> |
| 1     | Balance b/d      | 3 500 AO1<br>(2/1of) |       |                  |              |

(9)

(d)(ii)

AO1:(2)AO2(2)

AO1: Two marks for opening balance and details

A02: Two marks for calculating transfer and closing balance with correct posting

### Allowance for Irrecoverable Debts Account

| Date  | Details     | £          | Date  | Details                  | £                  |
|-------|-------------|------------|-------|--------------------------|--------------------|
| 2021  |             |            | 2021  |                          |                    |
| April |             |            | April |                          |                    |
|       |             |            | 1     | Balance b/d              | 110 AO1 <b>(1)</b> |
| 30    | Balance c/d | 140        | 30    | Income statement AO1 (1) | 30 AO2 (1)         |
|       |             | <u>140</u> |       |                          | <u>140</u>         |
|       |             |            | May   |                          |                    |
|       |             |            | 1     | Balance b/d              | 140 AO2 <b>(1)</b> |
|       |             |            |       |                          | (4)                |

Accept -Income statement or Statement of Profit/(Loss) and Other Comprehensive Income as narrative.

### (e) AO2 (1), AO3 (2), AO4 (3)

Positive points for ensuring that books are correct

If the control account total is equal to the individual totals of the ledger accounts it is prime facie evidence that the books are correct.

Provides evidence for further investigation to find differences.

Negative points not ensuring that books are correct.

Errors of omission will not be detected.

Errors of commission will not be detected.

Control account itself may contain errors.

### Accept any other valid points

### Decision

Candidates may conclude that the control account ensures correctness or does not ensure correctness. Candidates should support that decision with an appropriate rationale.

| Level   | Mark | Descriptor  |
|---------|------|---|
|         | 0    | A completely incorrect response.  |
| Level 1 | 1-2  | Isolated elements of knowledge and understanding which are recall based.  Generic assertions may be present.  Weak or no relevant application to the scenario set.  |
| Level 2 | 3-4  | Elements of knowledge and understanding, which are applied to the scenario.  Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid.  An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision. |
| Level 3 | 5-6  | Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective.  A coherent and logical chain of reasoning, showing causes and effects is present.  Evaluation is balanced and wide ranging, using financial and perhaps non-financial information and an appropriate decision is made.                                 |

|    |             | (6) |
|----|-------------|-----|
| Q3 | Total marks | 30  |

### 4(a) AO2(8)

### A02: Eight marks for calculating ratios

| 4(a)<br>AO2(8)<br>AO2: Eight marks for calculating  | ratios   | No to     |
|---|--|-----------|
| (i) Current ratio                                   | 65 000 +30 000 +4 000 AO2 (1)= 2.83:1<br>35 000 AO2 (1)                                      | Nress COM |
| (ii) Liquid (acid test) ratio                       | $\frac{30\ 000 + 4\ 000}{35\ 000}$ AO2 <b>(1)</b> = 0.97:1 AO2 <b>(1)</b>                    |           |
| (iii) Trade receivables collection period (in days) | $\frac{30\ 000 \times 365}{150\ 000}$ AO2 (1) = 73 days AO2 (1)                              |           |
| (iv) Return on capital employed (percentage).       | $\frac{16\ 500+1\ 500}{70\ 000+25\ 000} \frac{AO2}{(1)} \times 100 = 18.9\% \frac{AO2}{(1)}$ |           |

(8)

### (b) **AO3(3)**

### **AO3: Three marks for discussion of liquidity**

### The own figure rule applies to discussion of liquidity

Current ratio is sufficient but at 2.83:1 is high possibly due to too much inventory/ idle funds. AO2 (1)

Liquid (acid test) ratio is also sufficient and within the recommended range of 0.7 - 1:1. AO2 (1)

Trade receivables collection period (in days) is long at 73 days, increase effort in credit control required. AO2 (1)

The business has a positive bank balance but this is small and payments may become difficult. AO2 (1)

### Accept any other valid points

Max 
$$3 x$$
 AO3 (1) (3)

### (c) **AO1(4)**

**A01:** Four marks for stating the effect

Profit for the year ended 30 April 2021

### Change 1

The profit for the year will **decrease AO1 (1)** 

### Change 2

Net effect profit for the year will **decrease** AO1 (1)

Liquidity at the 30 April 2021

### Change 1

The liquidity will decrease AO1 (1)

### Change 2

The liquidity will decrease AO1 (1)

**(4)** 

### (d) AO1(1):AO2(2)

A01: One mark for revised profit/loss A02: Two marks for adjustments to profit

(i)

|                             | £                                |
|-----------------------------|----------------------------------|
| Draft profit for the year   | 16 500                           |
| Less                        |                                  |
| Profit on sale or return    | (2 000) AO2 <b>(1)</b>           |
| Irrecoverable debt          | ( <u>11 000</u> ) AO2 <b>(1)</b> |
|                             | (13 000)                         |
| Revised profit for the year | 3 500 AO1 (1of)                  |

(3)

(ii)

AO1(2):AO2(2)

A01: Two marks for unadjusted balance and total

AO2: Two marks for adjusted balances

|                       | £   |
|-----------------------|---|
| <b>Current assets</b> |   |
| Inventory             | 67 500 AO2 (1)                                |
| Trade receivables     | 14 500 AO2 (1)                                |
| Bank                  | <u>4 000 AO1 (1)</u>                          |
| Total                 | 86 000 AO1 (1of) If 3 current assets included |

(4)

161

### (e) **AO1(2)**

### A01: Two marks for stating concept

(i) Goods on sale or return Realisation AO1 (1)
(ii) Irrecoverable debts Prudence AO1 (1)
(2)

### (f) AO2 (1), AO3 (2), AO4 (3)

Positive points for using principles and concepts

Standard approach used across all businesses

Comparison across sectors and within the business valid

Reliability of results

Provides true and fair accounts that stakeholders can rely upon.

Negative points for using principles and concepts

Principles and concepts can contradict each other.

Open to different interpretations.

Requires expertise to implement.

### Accept any other valid points

### Decision

Candidates may conclude that the use of principles and concepts is positive or negative for a business. Candidates should support that decision with an appropriate rationale.

| Level   | Mark | Descriptor  |
|---------|------|---|
|         | 0    | A completely incorrect response.  |
| Level 1 | 1-2  | Isolated elements of knowledge and understanding which are recall based. Generic assertions may be present. Weak or no relevant application to the scenario set.  |
| Level 2 | 3-4  | Elements of knowledge and understanding, which are applied to the scenario.  Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid.  An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision. |
| Level 3 | 5-6  | Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing causes and effects is present. Evaluation is balanced and wide ranging, using financial and perhaps non-financial information and an appropriate decision is made.                                   |

|    | (0)         |    |
|----|-------------|----|
| Q4 | Total marks | 30 |

### 5(a) **AO1:(4)**

### AO1: Four marks for explaining the terms

### Job costing

Used where jobs are **unique** AO1 (1) and allocates and apportions costs to customers **specific order** AO1 (1).

Under absorption of overhead.

The actual expense of the overhead is greater AO1 (1) than the overhead recovered from chargeable work undertaken. AO1 (1)

**(4)** 

(b)

AO1(1): AO2(4)

AO1: One mark for total price to be quoted AO2: Four marks for cost elements and mark up

### Quotation

|               | £          | £                    |
|---------------|------------|----------------------|
| Material      | £380 + £20 | 400 AO2 <b>(1)</b>   |
| Direct labour | £25 x 15   | 375 AO2 <b>(1)</b>   |
| Overhead      | £15 x 15   | 225 AO2 (1)          |
|               |            | 1 000                |
| Mark up       |            | <u>150 AO2 (1of)</u> |
|               |            | 1 150 AO1 (1of)      |
|               |            | <b>/</b> 5\          |

(5)

(c)

AO2(6):AO3(1)

A02: Six marks for calculating and including balances in the calculation

AO3: One mark for calculating depreciation of loose tools

### Profit calculation

|                     | £                             | £                       |
|---------------------|-------------------------------|-------------------------|
| Revenue             | 94 000 +12 500 - 9 800        | 96 700 AO2 <b>(1)</b>   |
| less                |                               |                         |
| Materials           | 22 000 x 85%                  | (18 700) AO2 <b>(1)</b> |
| Overheads -General  |                               | (30 000) AO2 <b>(1)</b> |
| Depreciation        | 2 800 AO2 (1) + 1 150 AO3 (1) | (3 950)                 |
|                     |                               | <u>(52 650)</u>         |
| Profit for the year |                               | 44 050 AO2              |
|                     |                               | (2/1of)                 |

John's labour charge has been classed as drawings.

**(7)** 

### (d) **AO1:(4)**

### AO1: Four marks for identifying activities

- Repairing and maintaining equipment
- Preparing quotations
- Preparing accounts
- Travel time
- Preparing government returns
- General management items
- Ordering and collecting materials
- Training
- Remedial work

**NOT** holiday, sick or leisure time

### Accept any other valid points

4 x 1 AO1 (4)

(e) AO2(2):AO3(2)

A02: Two marks for calculating difference and under/over absorbed AO3: Two marks for calculating budgeted and actual overheads

Budgeted 1 800 hours x £15 = £27 000 AO3 (1) Actual £30 000 + £3 950 = £33 950 AO3 (1) £6 950 AO2 (1of) under absorbed AO2 (1of) **(4)** 

### (f) AO2 (1), AO3 (2), AO4 (3)

Positive points for operating as a sole trader

Is in total control and does not need to seek advice from partners Has the sole benefit of all profits earned in the business Not responsible for the actions of other partners Speed of decision making quicker.

Negative points for operating as a sole trader Limited range of skills available No cover for holidays and sickness Limited capital available

### Accept any other valid points

### Decision

Candidates may conclude that being a sole trader is/is not the preferable. Candidates should support that decision with an appropriate rationale.

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| 110ri        | ish     |
|              | Student |

| Level   | Mark | Descriptor  |  |
|---------|------|---|--|
|         | 0    | A completely incorrect response.  |  |
| Level 1 | 1-2  | Isolated elements of knowledge and understanding which are recaptors.  Generic assertions may be present.  Weak or no relevant application to the scenario set.   |  |
| Level 2 | 3-4  | Elements of knowledge and understanding, which are applied to the scenario.  Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid.  An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision. |  |
| Level 3 | 5-6  | Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing causes and effects is present. Evaluation is balanced and wide ranging, using financial and perhaps non-financial information and an appropriate decision is made.                                   |  |

|   |            |             | 1133 |    |
|---|------------|-------------|------|----|
|   |            |             | (6)  |    |
|   | <b>Q</b> 5 | Total marks |      | 30 |
| _ |            |             |      |    |

### 6(a) **AO1:(3)**

### **A01: Three marks for stating advantages**

- Prepare financial statements at regular intervals.
- Reference queries on amounts outstanding to trade payables/trade receivables.
- Establish expenditure to control costs.
- Manage the business more effectively.
- Forms a basis of information required by banks and government.

### Accept any other valid points

AO1 (1) x 3 advantages

(3)

(b)(i) AO1:(3)AO2(5):AO3(3)

**A01:Three marks for transferring balances** 

A02: Five marks for calculating and including balances in the statement

AO3: Three marks for calculating purchases and revenue

Yusuf
Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 March 2021

|  | £                     | £        |
|--|-----------------------|----------|
| Revenue 45 000 AO1 (1) +7 000                |                       | 70 350   |
| +13 250 +5 100 <b>(2)</b> AO3 see note below |                       |          |
| less   |                       |          |
| Purchases 29 000 AO1 (1) + 3 200 + 2 800     | 35 000                |          |
| Both adjustments AO3 (1)                     |                       |          |
| Closing inventory                            | ( <u>4 750</u> )      |          |
| Cost of sales                                |                       | (30 250) |
| Gross profit                                 |                       | 40 100   |
| less   |                       |          |
| Rent 7 500 – 1 500                           | 6 000 AO2 (1)         |          |
| Wages 10 000 +900                            | 10 900 AO2 <b>(1)</b> |          |
| Motor vehicle expenses                       | 1 900 AO1 (1)         |          |
| General expenses 4 200 +1 300                | 5 500 AO2 <b>(1)</b>  |          |
| Bank loan interest                           | 400 AO2 (1)           |          |
| Depreciation – Motor vehicle                 | 1 100 AO2 (1)         | Both     |
| Fixtures and fittings                        | <u>500</u>            |          |
|  |                       | (26 300) |
| Profit for the year                          |                       | 13 800   |
|  |                       |          |

### Notes:

Revenue (1) for starting with £45 000. Plus (1) for two correct adjustments, plus further (1) mark for the third correct adjustment.

If candidate states £70 350 award 3 marks

Purchases (1) for starting with £29 000. Plus (1) for two correct adjustments. If candidate states £35 000 award 2 marks. (11)

### Statement of Financial Position at 31 March 2021

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|                |                  | Sh <sub>Sture</sub>  |
| errina belenaa | · <b>-</b>       | Yentro.  |
|                |                  | ing  |
| aial Daeilian  | - 21 Marrah 2021 | ing  Carrying value  |
| 1              | T                | Carrying value   |
| Cost           |                  | Carrying value   |
| L C            |                  | £  |
|                |                  | 4 700  |
|                |                  | 1 500  |
|                |                  | 6 200 AO2 (1)  |
|                | 1= 2227          | 3 = 5 5 7 10 2 (=)   |
|                |                  |  |
|                | 4 750 AO1 (1)    |  |
|                | 5 100 AO1 (1)    |  |
|                | 1 500 AO2 (1)    |  |
|                | 1 400 AO2 (1)    |  |
|                |                  | <u>12 750</u>  |
|                |                  | <u>18 950</u>  |
|                | 5 000            |  |
|                |                  |  |
|                | 18 800           |  |
|                | (8 750)          |  |
|                |                  | 10 050 AO2<br>(1of)  |
|                |                  |  |
|                |                  | 5 000 AO2  |
|                |                  | <b>(1)</b> + w   |
|                |                  |  |
|                | 2 800 AO1 (1)    |  |
|                | 1 100 AO2        |  |
|                |                  |  |
|                |                  | 3 900<br>18 950  |
|                | ating figures a  | ### Comparison of Comparison o |

### (c) AO2 (1), AO3 (2), AO4 (3)

Positive points for using ICT

Speed of processing.

Accuracy of processing no arithmetical errors.

Security of information with passwords to restrict access.

Large volume of information contained within a small space.

Single entry errors eliminated as software programme ensures that a second entry is posted.

### Negative points for using ICT

Cost of purchasing hardware and software and keeping up to date.

Cost of training and time to learn software or to employ a specialist.

Possible loss of data due to computer failure or outside intervention.

Effect on staff morale.

### Accept any other valid points

### Decision

Candidates may conclude that ICT is the way forward. Candidates should support that decision with an appropriate rationale.

| Level   | Mark | Descriptor  |  |
|---------|------|---|--|
|         | 0    | A completely incorrect response.  |  |
| Level 1 | 1-2  | Isolated elements of knowledge and understanding which are recall based.  Generic assertions may be present.  Weak or no relevant application to the scenario set.  |  |
| Level 2 | 3-4  | Elements of knowledge and understanding, which are applied to the scenario.  Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid.  An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision. |  |
| Level 3 | 5-6  | Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective.  A coherent and logical chain of reasoning, showing causes and effects is present.  Evaluation is balanced and wide ranging, using financial and perhaps non-financial information and an appropriate decision is made.                                 |  |

|    |             | (6) |
|----|-------------|-----|
| Q6 | Total marks | 30  |